

Junior Chartering Manager | Bulk Carrier



AUG. BOLTEN BULK
GmbH & Co. KG

Aug. Bolten Bulk represents the commercial part of the Aug. Bolten Group, Germany's second-eldest shipping company, and operates a modern fleet of handy-size up to ultramax bulk carriers. The vessels are either own tonnage, chartered or managed vessels and are trading world-wide.

To strengthen our commercial activities we are looking for a

Junior Dry Cargo Chartering Broker (f/m/d)

to join our team at the earliest possible date.

Your responsibilities to develop:

- Building a cargo book and covering positions with group tonnage and/or vessels from the market
- Access to a variety of bulk commodities on one hand, a global overview of available tonnage on the other hand
- Negotiating and fixing of cargo contracts and charter parties for both cargos as well as tonnage
- Intensifying existing and attracting new business relations, local and abroad including regular travel activities
- Identifying and developing of new business opportunities
- Establishing a trustful relationship with commodity trading companies and dry bulk ship owners/charterers
- Analysing freight markets, developing and advising long term marine strategies

Your profile:

- You have discovered your passion for the chartering business during your apprenticeship or university studies in the maritime sector and have gained some initial experience within a shipping/trading company or with a cargo broker
- You have good negotiation skills and are keen to build up this business area as your own commercial standpoint
- You are excited to develop your own portfolio and network of dry cargo clients with an experienced partner by your side
- You have a service-minded, strategic and proactive attitude as well as a stringent structure in your work
- Teamwork, openness, trust and respect underpin all of your dealings, both with colleagues and with your business partners
- You have a very good command of German and English language skills as well as in-depth knowledge of the MS Office standard software

More important than having the perfect CV is having a passion for the commercial shipping business, enjoying what you do, fitting in with the team and having a keen sense of market developments, as well as positive energy.

If you feel you are ready for the next step in your career, we can offer you the opportunities to develop and to become an integral part of our expansion plans.

Chartering Manager | Bulk Carrier Chartering



AUG. BOLTEN BULK
GmbH & Co. KG

What to expect from us:

We offer a challenging position with nearly unlimited perspectives in an international setting. Located in the centre of Hamburg, we ensure a modern working environment, flexible working hours and the opportunity to work partially from home. Flat hierarchies and freedom for new ideas provide a creative atmosphere and leave room for individual and professional growth.

A considerable individual salary package and additional benefits form the basis for a respectful and successful cooperation.

Do you want to join our team?

If you would like to apply for this position, please send your application preferably by email to our below mentioned contact and include an indication of what you would expect to earn as well as the earliest possible date on which you could join us.

Aug. Bolten Bulk GmbH & Co. KG
Human Resources | Verena Gober
Mattentwiete 8 | 20457 Hamburg | Germany

E-Mail: verena.gober@aug-bolten-bulk.de
Contact by phone: +49 40 36 01 – 255